WHAT MAKES NETCRAFTSMEN DIFFERENT?

Working with a network engineering firm can be intimidating for executives who don’t have a technical background. We make it easy at NetCraftsmen.

That’s because we understand the critical link between the growth of your organization and the reliability, flexibility, and scalability of your technology solutions. Each of our clients rests assured knowing that a partnership with NetCraftsmen means being treated to The NetCraftsmen Way.

We were founded in 2001 by a small group of technology veterans who wanted to change the way IT services were delivered in the mid-Atlantic region. The idea: Provide the deepest level of technical expertise to help clients accelerate their growth, while working transparently and collaboratively with both internal technology teams and executive leadership.

Even our name reflects the difference in our approach. NetCraftsmen means that we are experts in the networking technology areas that we focus on. It means that we grow our own experts so that they learn The NetCraftsmen Way. It means that every encounter with one of our team members will yield a professional, craftsmen-like result that delivers exactly the value you need.

When you work with NetCraftsmen, you’ll always know precisely what we are doing, why we are doing it, and what its value is.

Today, from our humble beginning, we’ve grown to a global firm of leading-edge technologists serving enterprise clients throughout the region and all over the world. We’ve grown so far so fast not despite our founding principles of true craftsmanship, but because of them.

“NetCraftsmen untangled a range of technical problems with our VOIP phone system. They were extremely responsive, even after the project was complete.”

Laura Bristow
Executive Director
Roots and Branches School

We invite you to experience The NetCraftsmen Way.
THE SENIOR NETCRAFTSMEN

PAUL H. MAURITZ  •  President and CEO
Paul is responsible for all areas of the company, with a specific focus on growth. Paul has more than thirty years of experience in operations, corporate and business development, sales, and marketing, and has led companies through all phases of the business lifecycle—startup, growth, M&A, and restructuring.

RENEE WAGNER  •  Vice President, Sales and Business Development
Renee is charged with developing and nurturing strategic relationships with vendors, partners, and clients. Renee has been in the business development and sales area throughout her entire career at NetCraftsmen, in all of our technical service competencies. She has a thorough understanding of the professional services lifecycle and the role NetCraftsmen can play.

STEVEN J. PLOOF  •  Vice President, Operations
Steve is responsible for all the Operational Requirements of the company, with specific focus on flawless delivery and client satisfaction. During Steve’s 20-year career, he has led organizations and teams at Mav6, Deloitte Consulting, and KPMG. Steve is a U.S. Naval Academy graduate and a decorated combat veteran.

DAVID YARASHUS  •  Principal Architect, Chief Engineer
David is responsible for technical leadership and solutions development. David is an expert in the design and operation of networking systems that support complex requirements. David’s certifications include CCIE #2292 and CCDE #20120013 and his background includes performance management, networking, server administration, storage, virtualization, and unified communications.

PETE WELCHER  •  Architect, Operations Technical Advisor
A principal consultant with broad knowledge and experience in high-end routing and network design, as well as data centers, Pete has provided design advice and done assessments of a wide variety of networks. Pete’s certifications include CCIE #1773, CCDP, CCSI (#94014).

WILLIAM BELL  •  Architect, Infrastructure Practice Lead
William’s background spans an array of technical disciplines including application development, network infrastructure, protocol analysis, virtualization, and Unified Communications. Bill is certified as a CCIE Voice (CCIE #38914), leads the UC engineering team, and works with customers on architecting solutions that align with core organizational drivers.
PRACTICE AREAS AND SERVICES

CLOUD SOLUTIONS
Moving to the cloud offers access to advanced services and flexible storage solutions, but comes with very real security and operational concerns. NetCraftsmen’s intelligent approach to the cloud protects your data and systems.

CYBER SECURITY
A vital component of any network strategy in a threat-laden world, NetCraftsmen works tirelessly to ensure network security while keeping impact on functionality to a minimum. That means peace of mind and performance.

DATA CENTER
Information is your organization’s most critical asset. NetCraftsmen brings deep expertise in managed services, network technologies, and organizational applications to bear on planning, designing, implementing, and optimizing your organization’s data center.

NETWORK INFRASTRUCTURE
To enable your organization to adapt to ever-changing conditions, NetCraftsmen understands the imperative of designing and cultivating a successful network infrastructure that balances flexibility, functionality, reliable connectivity, and cost.

UNIFIED COMMUNICATIONS
Combining voice, data, and video applications into a single, elegant architecture, NetCraftsmen leverages deep understanding of UC technologies to build flexible, functional collaboration solutions that boost productivity and teamwork throughout your organization.

VIRTUALIZATION
Had enough hardware? NetCraftsmen can design and build an ultra-advanced software-defined network that introduces new levels of control, productivity, and agility. That means breakthrough gains in productivity.

CRAFTSMEN ASSURANCE
With our unique network monitoring and management service, our team of engineers takes ownership of your crucial IT components — network infrastructure, unified communication, virtualization, and more. Imagine having the world’s most skilled and knowledgeable network engineers dedicated to the optimal performance of your network. That’s what Craftsmen Assurance is.

Rest assured that you’ll always know precisely what we are doing, why we are doing it, and what its value is.
CLIENTS

Our lengthy list of happy clients includes some of the most well-known names in the worlds of business, government, and non-profit service.

- Aczen Technology
- AFL-CIO
- Altek
- Anne Arundel Medical Center
- Applied Microsystems, Inc.
- Armfield, Harrison & Thomas, Inc.
- ASCD
- Atlantic General Hospital
- Bay Country Communications
- CACI
- CareFirst BlueCross BlueShield
- Cisco Systems, Inc.
- Clearpath Solutions Group
- CloudGenix
- Congressional Budget Office
- Corporate Office Properties Trust
- Data Technology Solutions
- DC Water & Sewer Authority
- Energy XXI
- Enterprise Connect
- Enven Energy Ventures
- Environmental Solutions Group
- Exelon Business Services Company
- FCN, Inc.
- Freedom Federal Credit Union
- FTI Consulting
- Gilchrist Hospice Care
- GPO Federal Credit Union
- Greater Baltimore Medical Center
- GSA OIG Office of Inspector General
- Hill Phoenix
- IBM Global Services
- IMS Expert Services
- INOVALON
- Johns Hopkins University
- JHU Applied Physics Lab
- M&T Bank
- ManTech International Corporation
- Mercy Medical Center
- Mount St. Mary's University
- Municipal Securities Rulemaking Board
- National Academies of Sciences
- Natl Assn of Chain Drug Stores
- National Spine & Pain Centers
- NetGain
- PAR4 Technology Group
- Paraben Corporation
- Pew Charitable Trusts
- SafeNet
- Space Telescope Science Institute
- STATSEEKER
- TELE-POST
- TESSCO Technologies
- Tower Federal Credit Union
- University of Maryland, Baltimore
- University of MD Faculty Physicians Inc.
- University of MD Medical System
- U.S. Capitol Police
- U.S. Government Publishing Office
- Visionary Integration Professionals, LLC
- Walleye Software
- Whitman Requardt & Associates
PARTNERS AND CERTIFICATIONS

As true craftsmen, we don't work alone. We forge lasting relationships with technical partners, so we can continue to deepen our expertise and provide our clients with a comprehensive range of technology solutions.

- **CISCO**
  Cisco is the worldwide leader in IT that helps companies seize the opportunities of tomorrow.

- **NETAPP**
  NetApp is a leading storage vendor with cost-effective, high-performance solutions.

- **VMWARE**
  VMware is the foremost vendor of virtualization solutions.

- **FIREEYE**
  FireEye’s security platform provides real-time threat protection against the next generation of cyberattacks.

- **INFOBLOX**
  Infoblox’s patented Grid™ technology helps businesses automate complex network control functions to reduce costs and increase security and uptime.

- **NIMBLE STORAGE**
  Nimble’s flash storage solutions consolidate all workloads and eliminate storage silos by providing significant improvements in application performance and storage capacity.

- **Cisco Gold-Certified Partner**
- **Cisco Customer Satisfaction Excellence Gold Star**
- **Cisco Application-Centric Infrastructure Authorized Technology Provider**
- **Cisco Advanced Collaboration Architecture Certification**
- **Cisco Advanced Data Center Architecture Specialization**
- **Cisco Advanced Enterprise Networks Architecture Specialization**
- **VMWare Advanced Professional Certifications**
- **Juniper Expert Certifications**

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**THE FIRST STEP IS A CONVERSATION. CONTACT NETCRAFTSMEN TODAY.**

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To learn more, visit us at netcraftsmen.com.